



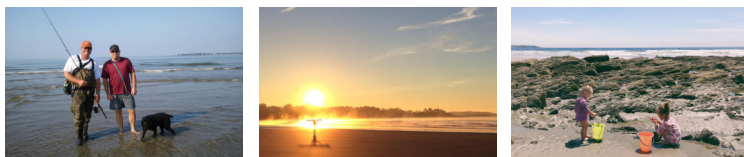
Grateful for the Opportunities to Move Lives Forward

We are extremely grateful for the opportunity to help clients buy & sell their homes and move their lives forward during this challenging time. Home prices continue to rise in Scarborough and if you're looking to upsize, downsize or right-size; now is the time!



Take a Vacation (or Staycation) ~ You Deserve It!

Why drive and search for parking when you can roll out of bed and enjoy your morning coffee on the beach? We have several cottages available at Higgins Beach this summer so you can wake up to the crashing waves and bask in the summer sun!



- ★ Oceanfront, water views or steps to the sand
- ★ Weeks available this summer up to 30% off
- ★ Visit HigginsBeachMaine.com for more info



Are you thinking about making a move?
Call us for a private consultation today!
207.553.1387

COMMUNITY SPOTLIGHT

Love Where You Live, Give Where You Live



Save the Date! ~ Saturday, Oct. 17th

Come SHRED with us! A FREE opportunity to confidentially destroy old documents!





SCOTT ★ SUNNY
TOWNSEND TEAM

207.553.1387
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Scarborough 2020 Real Estate Update

Scarborough Home Values Continue to Rise

★ Total Residential Sales	139
★ Average Sales Price	\$458,624
★ Average List to Sales Price	101.02%

The Scarborough market remains VERY seller advantaged where multiple offer scenarios and homes selling over list price is common. Is now the right time for you to take advantage of the market?



Adapting to Help You Navigate

Please know that we are adapting our business and taking preventative measures to help keep our team, clients and community safe. We have implemented virtual brochures, a stringent buyer screening process, CDC guidelines at showings & more. Spending more time at home? If you don't love it, list it!



Follow The Scott & Sunny Townsend
Team all year long on Facebook!

Just Listed



Stoneridge / Spurwink Estate
\$1,750,000

Sold



Higgins Beach
\$760,000 - 6/29/20

Sale Pending



Multiple Offers
\$275,000

Sold



\$28K Over List
\$453,000 - 3/20/20

Who Do You Know that is Relocating?

Did you know that Keller Williams Realty is an international organization with agents & talent all around the world? Our team has helped connect over 35 people with agents outside of Maine in 2020 alone! If you or someone you know is looking for a change of scenery, call us and we'll help interview & connect you with a top broker in that area.



*Data retrieved from MREIS: available properties as of 6/30/20; charts based on residential transactions 1/1/20 - 6/30/20. This is not intended to solicit currently listed properties.

For a Vacation, For a Lifetime