



HIGGINS BEACH REAL ESTATE UPDATE



Scott & Sunny Townsend Team Featured Listings

Sale Pending



1 White Sands Lane
\$795,000

Sold



24 Ashton Street
\$833,500 • 9/8/17

Sold



20 Ocean Avenue
\$740,000 • 9/8/17

Sold



11 Ashton Street
\$795,000 • 7/21/17

Sold



16 Ocean Avenue
\$652,000 • 7/14/17

COMMUNITY SPOTLIGHT

Love Where You Live, Give Where You Live



Our commitment to Scarborough and Greater Portland goes beyond being your residential, vacation, and luxury home experts. We are proud to call Scarborough home and to support, as members and as volunteers, various local groups and events that enrich our community. Our Community Spotlight gives local charities and businesses greater visibility to help them achieve their goals.

In the Community Spotlight



Members



We Proudly Support



Connect with Higgins Beach year round on Facebook!



SCOTT ★ SUNNY
TOWNSEND TEAM

207.553.1387
scottandsunny.com





2017 Real Estate Market at a Glance

- ★ 10 Residential sales at Higgins Beach.
- ★ 6 Homes listed & 4 Buyers represented by the Scott & Sunny Townsend Team.
- ★ Average Sales Price for all residential listings sold at Higgins Beach: \$712,600.
- ★ Average Sales Price at Higgins Beach has increased over 31% since 2011.
- ★ Currently, there is a 1-month supply of properties available at Higgins Beach, creating a seller-advantaged market.

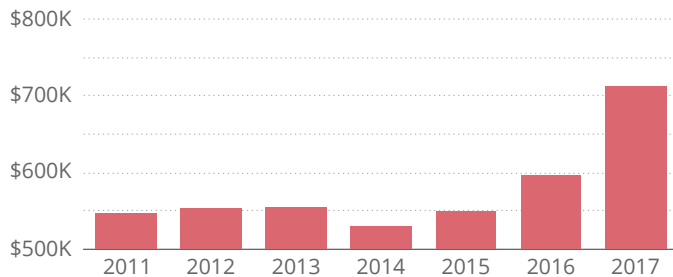


Contact us for a confidential consultation to sell your home. ☎ 207.553.1387

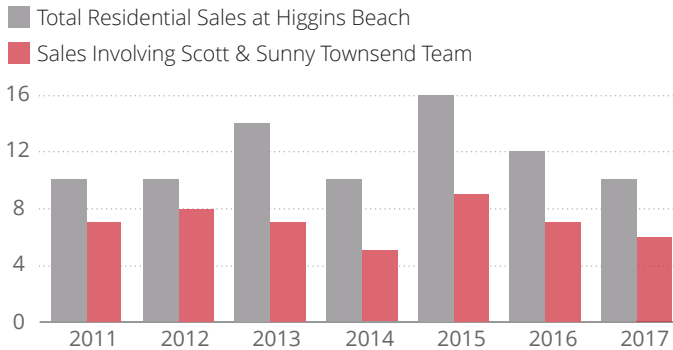


Maximize your beach investment with our **HigginsBeachMaine.com** rental division! Now booking for summer 2018. Whether you have just one week or all 52, we'll create a management plan that works for you.

Average Residential Sales Price at Higgins Beach



Total Residential Sales at Higgins Beach



*Data retrieved from MREIS: available properties as of 1/15/18; charts based on residential transactions 1/1/11-12/31/17. This is not intended to solicit currently listed properties.

Higgins Beach Broker Comparison 2017

	Scott & Sunny Townsend Team	All Other Brokers
Average Days On Market	13	130
List to Sales Price Ratio	100.52%	97.74%

2017 Real Estate Sales at Higgins Beach

3/31	\$830,000	10 Shipwreck Rd - 2BR, 1.5 Baths
5/5	\$925,000	9 White Sands - 4BR, 1 Bath
6/1	\$335,500	18 Kelly Lane - Buildable Lot
7/14	\$652,000	16 Ocean - 3BR, 1 Bath
7/21	\$795,000	11 Ashton - 4BR, 2.5 Baths
7/26	\$730,000	10 Pearl - 5BR, 3 Baths
9/8	\$833,500	24 Ashton - 6 BR, 2 Baths
9/8	\$740,000	20 Ocean - 3 BR, 2.5 Baths
10/4	\$740,000	14 Ocean - 3 BR, 2 Baths
12/8	\$545,000	15 Morning St - 3 BR, 1 Bath

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